

2003 ICMA Conference

Changing Role of Technology in the Delivery of Public Services

# Staffing into the Future

Presented by **Joe Adler**,

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# Mission Statement

*To attract and recruit candidates for County departments and agencies that result in a highly motivated, well-qualified and diverse applicant pool.*

Five interconnected strategies...  
and  
Leading edge HR innovations...  
Blended into one forward  
thinking approach...  
equals...  
A high performing organization!

## 5 Strategies

- Scrutinize the efficacy of current recruitment infrastructure and systems
- Chart future and ongoing human capital needs
- Market aggressively
- Integrate traditional recruitment methods with forward-thinking enhancements and innovations
- Access a diverse pool of applicants

# Strategies

Scrutinize

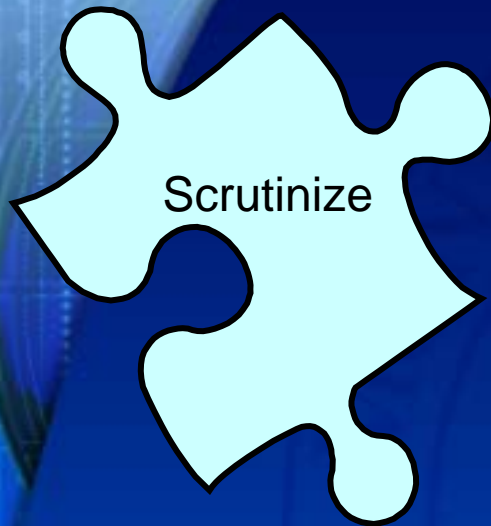
Integrate

Market

Chart

Access

# Strategy



## Strategy #1

**Scrutinize** the efficacy of your organization's current recruitment infrastructure and systems.

# Strategy

Use technology to help build an  
HR infrastructure that is:

Immediate

Responsive

Fluid

# Strategy to Reality

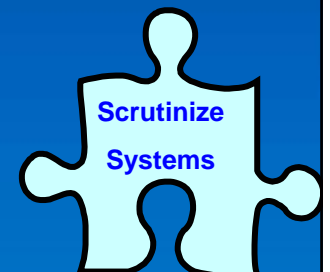
## Immediate

Immediate job posting  
Shorter application periods

Open and Continuous Recruitments

Reduce turnaround time from application to hire

- Quicker screening process
  - Query ranking tools/Searches
  - Initial telephone interviews
- Process re-engineer
  - Eliminate unnecessary barriers for applying
  - Certify credentials at the end not at the beginning
  - Background investigations



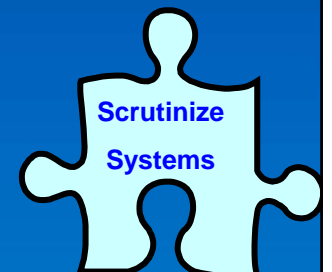


# Strategy to Reality

## Responsive

### Notification and system integration

- Use “triggers” but follow-up w/ other communication
- New employee packets
- E-notify new opportunities
- Online application tracking systems
- Interface with Human Resource Information Systems (HRIS)



# Strategy to Reality

## Fluid

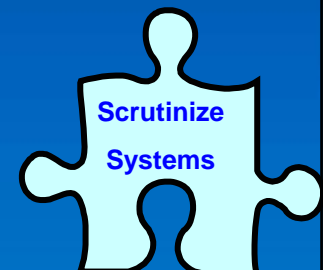
Allow necessary policy and legislative changes

- Remove “rule of three” or “rule of five”
- Open registers
- Relax residency requirements
- Shorter application periods

Create flexible systems that incorporate both decentralized and centralized processes

Remove barriers to online submittals

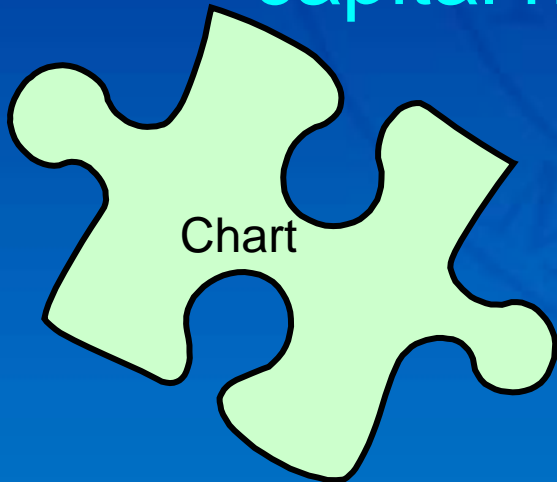
- Automate status checks



# Strategy

## Strategy #2

Chart your organization's future and ongoing human capital needs.



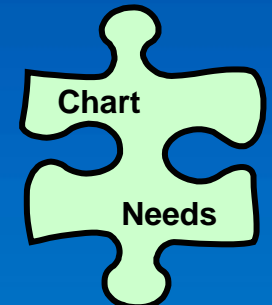
# Strategy to Reality

Use technology to:

Develop a skills inventory

Manage succession planning

Identify employee development  
and training needs



# Strategy

## Strategy #3

## Market aggressively.



# Strategy to Reality

## Product

Job Analyses  
Market Trends  
Corporate Environment

Jobs

## Promotion

Branding  
Marketing Package  
Multimedia

Presentation

Market  
Aggressively

# Strategy to Reality

Go Montgomery “Branding”





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**W**elcome to Montgomery County's gateway to a future in public service! This page opens the door to exciting and rewarding opportunities for professional and personal growth in a dynamic and progressive organization.

County professionals serve the community every day in a wide variety of careers - as Police Officers, Firefighters, Nurses, Information Technology Specialists, Social Workers, Mechanics, managers and administrators, and more.

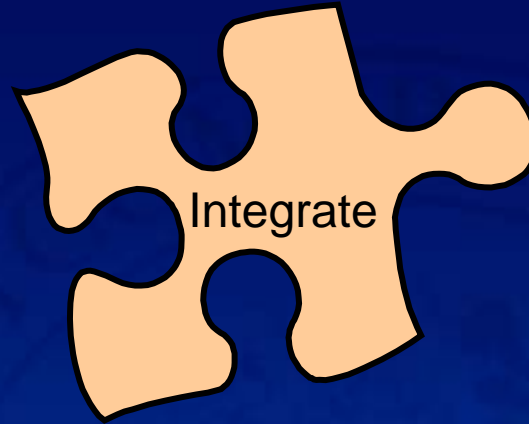
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Start downloading from site: http://montgomerycountymd.gov/content/ohr/career/ Internet

Office

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Strategy

## Strategy #4

Integrate traditional recruitment methods with forward-thinking enhancements and innovations.

# Strategy to Reality

## Integrate

### Traditional

Staffing Specialists

Regional media exposure

County website

Word of Mouth

Job announcement circulars or bulletins

Job Fairs

In house kiosks

### Enhancements/Innovations

Full Time Recruiters

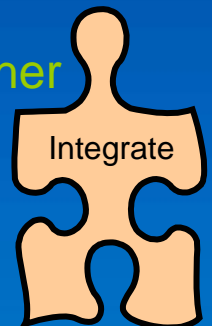
National media

Commercial job sites

Communicate with associations

Targeted recruiting – GIS

Colleges, universities, other agencies



# Strategy

## Strategy #5

Access the most  
diverse pool of  
applicants available.



# Strategy to Reality

To create a more  
diverse applicant pool

Ensure real access to all  
qualified persons

Applicant Access

# Strategy to Reality

Do that by:

- Meeting under-utilized populations where they are
- Bridging the gaps to new technologies
- Providing timely information
- Offering variety of options to apply

Community-based Computer Seminar



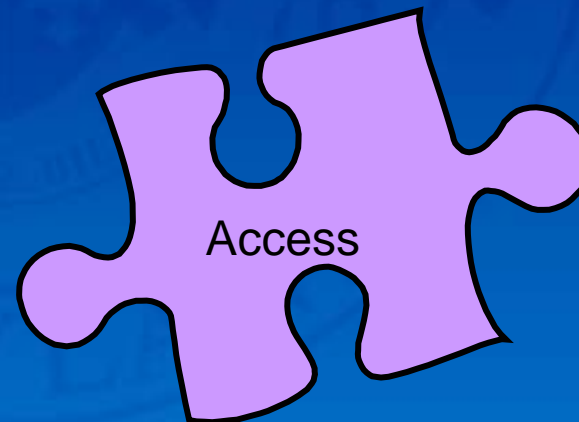
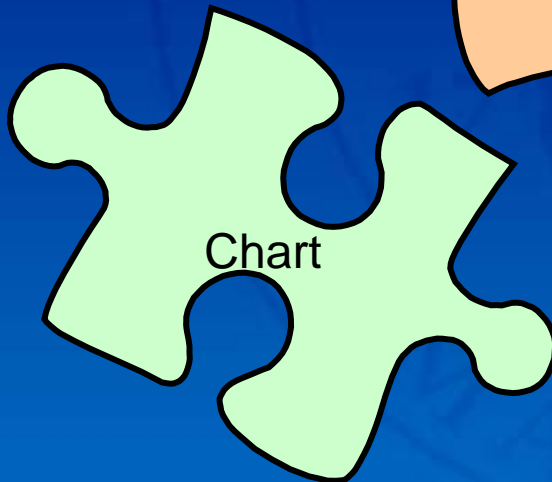
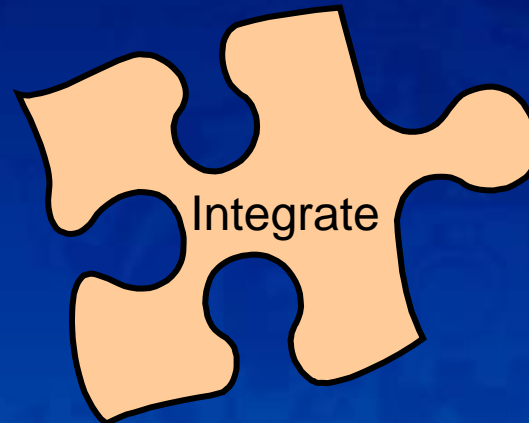
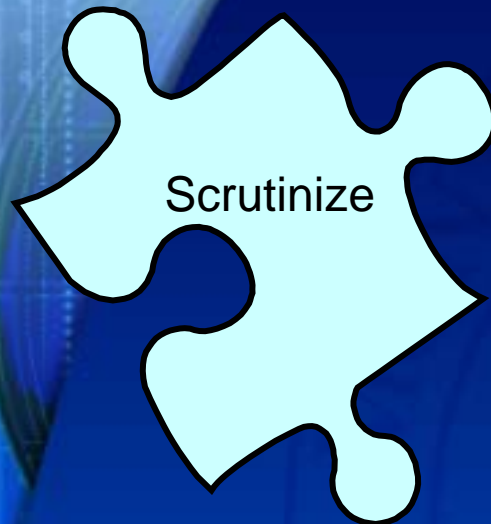
# Strategy to Reality

- Provide options for applying
  - Mail, drop off, online, email
  - Eliminate residency requirements
  - Public access computers/Kiosks
  - Develop partnerships with private sector and non-profit organizations
    - Community based training
    - Design access and content strategies



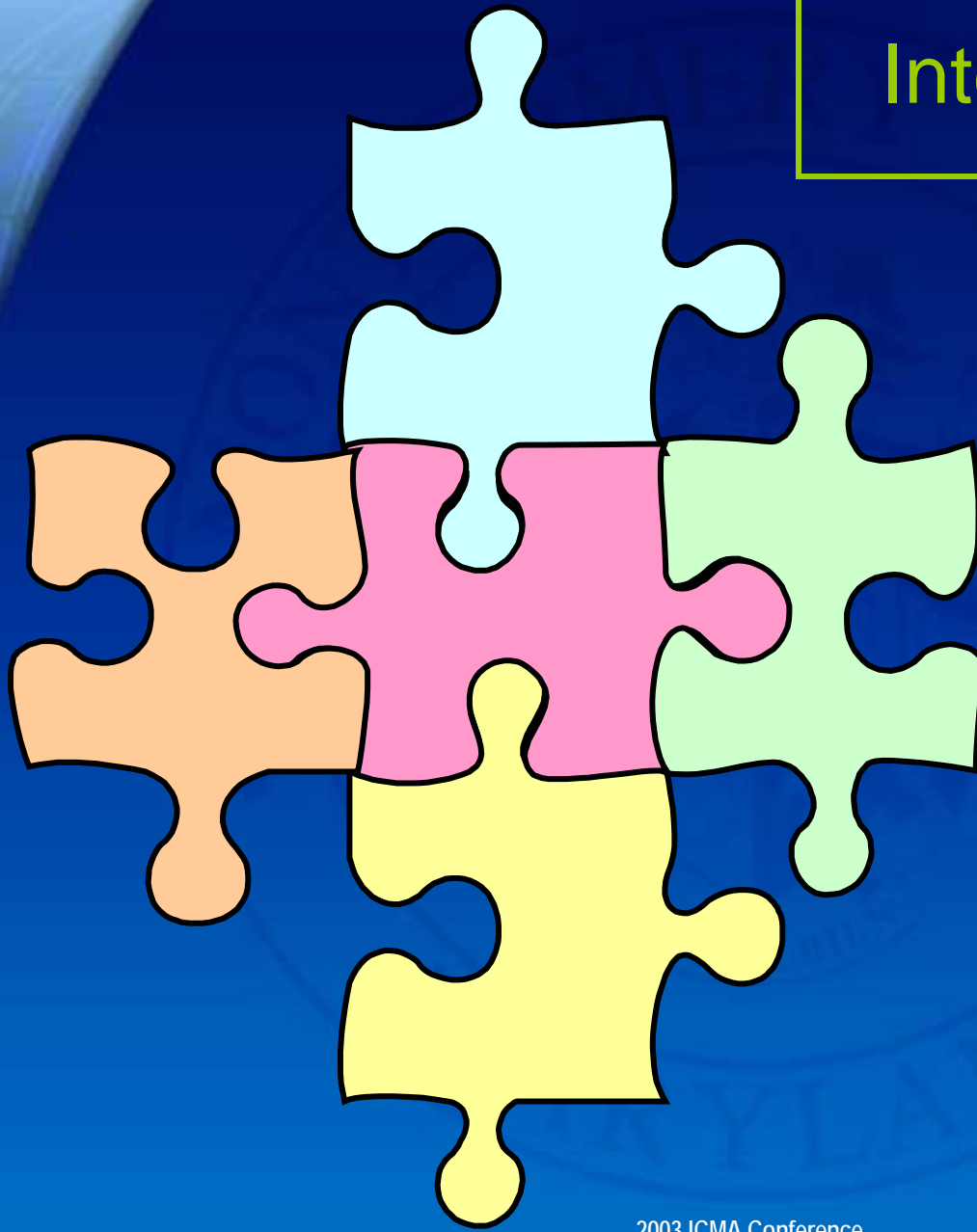
Apply for Jobs Online

## 5 Strategies





# Integrated Approach





# Performance Success

*Go to Your Future!*

**CAREERSMONTGOMERY**

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# Dividends

- Greater public access creates a more informed residents
- Larger, better qualified and more diverse applicant pools
- Reduced per-hire costs
- Lower printing costs by 64%

# Dividends

- Improved efficiency
- Improved responsiveness
- EEO reporting/Adverse Impact Analysis
- System Expansion
- Reduced Risks